

AGENDA HUSTON-GALVESTON AREA COUNCIL FINANCE AND BUDGET COMMITTEE MEETING July 16, 2024 9:30 AM 3555 Timmons Ln, Houston TX 77027 Houston, Texas 77027

- 1. CALL TO ORDER
- 2. PUBLIC COMMENT

# ACTION

3. <u>CONSENTAGENDA</u>

Items listed are of a routine nature and may be acted on in a single motion unless requested otherwise by a member of the Board.

a. <u>HGACBUY E-PROCUREMENT SYSTEMS AND RELATED EQUIPMENT</u> <u>AND SERVICES</u>

Request authorization to negotiate a contract with the respondents listed in the Contract Award Recommendation Table for E-Procurement Systems and Related Products and Services. (Staff Contact: Ronnie Barnes)

b. <u>HGACBUY FLEET SERVICES EQUIPMENT</u>

Request authorization to negotiate a contract with the respondent listed in the Contract Award Recommendation Table for Fleet Services Equipment. (Staff Contact: Ronnie Barnes)

c. WORKFORCE APPOINTMENT SCHEDULING SYSTEM

Request authorization to contract with firms in the order presented for a contract term of up to three years in an amount not to exceed \$200,000. (Staff Contact: AJ Dean)

- 4. <u>DISCUSSION</u>
- 5. <u>FINANCE AND BUDGET COMMITTEE</u>
  - a. MONTHLY FINANCIAL REPORT JUNE 2024

Request approval of the monthly financial report ending June 30, 2024. (Staffing Contact: Christina Ordonez-Campos, CPA)

b. <u>H-GAC ENTERPRISE FUND BALANCE TRANSFER</u>

Request approval to transfer \$16,307,164 from the Enterprise Fund to the General Fund; and keep \$3,337,466 in the Enterprise Fund for unforeseen circumstances. (Staff Contact: Christina Ordonez-Campos, CPA)

# 6. <u>HUMAN SERVICES</u>

a. <u>AREA AGENCY ON AGING 2024 CONTRACT AMENDMENTS</u>

Request authorization to amend existing Fiscal Year 2024 Area Agency on Aging contracts, in an amount of \$3,050,441, not to exceed \$11,654,272, for the balance

of the fiscal year. (Staff Contact: Curtis Cooper)

# 7 TRANSPORTATION

# a. <u>CLIMATE POLLUTION REDUCTION GRANT PHASE II –</u> <u>MEMORANDUM OF AGREEMENT</u>

Request authorization to negotiate and execute a Memorandum of Agreement with coalition members for project implementation activities related to the United States Environmental Protection Agency's Climate Pollution Reduction Grant Phase II program activities. (Staff Contact: Craig Raborn)

# 8. <u>REPORTS</u>

# a. <u>EXECUTIVE DIRECTOR'S REPORT</u>

Report on current and upcoming H-GAC activities. (Staff Contact: Chuck Wemple)

# 9. ADJOURNMENT

In compliance with the Americans with Disabilities Act, H-GAC will provide for reasonable accommodations for persons attending H-GAC functions. Requests should be received by H-GAC 24 hours prior to the function.

# HGACBUY E-PROCUREMENT SYSTEMS AND RELATED EQUIPMENT AND SERVICES

# Background

The H-GAC Cooperative Purchasing Program (HGACBuy) establishes contracts for a variety of products and services through competitive solicitations. Member governments are able to use the contracts to make purchases. On April 18, 2024, HGACBuy received eight responses for E-Procurement Systems and Related Products and Services. The following companies submitted a proposal:

| ACF Tech Consulting, LLC dba Modali | Baldwinville, NY  |  |  |  |  |  |
|-------------------------------------|-------------------|--|--|--|--|--|
| Consulting                          |                   |  |  |  |  |  |
| Anderson Fencing and Custom Welding | Wills Point, TX   |  |  |  |  |  |
| Beta Link Solutions                 | Dallas, TX        |  |  |  |  |  |
| OpenGov, Inc                        | San Francisco, CA |  |  |  |  |  |
| Purchasing Technology Corporation   | Tujunga, CA       |  |  |  |  |  |
| S2Integrators LLC                   | Atlanta, GA       |  |  |  |  |  |
| SIMARGL LLC                         | Lockhart, TX      |  |  |  |  |  |
| WorldERP, LLC                       | Cheyenne, WY      |  |  |  |  |  |

# **Current Situation**

This is a new contract in the HGACBuy portfolio, consisting of various types of E-procurement software and services. All proposal responses have been evaluated by H-GAC staff. Five proposals are recommended for award. The responses from Anderson Fencing and Custom Welding, Beta Link Solutions, and SIMARGL LLC were deemed non-responsive. Request authorization to negotiate contracts with each respondent listed in the Contract Award Recommendation Table, and as may be applicable, to extend contract assignments to other authorized entities during the contract period.

# **Funding Source**

Participating local government purchases.

# Budgeted

NA

# **Action Requested**

Request authorization to negotiate a contract with the respondents listed in the Contract Award Recommendation Table for E-Procurement Systems and Related Products and Services. (Staff Contact: Ronnie Barnes)

# ATTACHMENTS:

Description BP10-24 AWARD RECOMMENDATION TABLE

# HGACBUY

# **Contract Award Recommendation Table**

# **EP10-24: E-Procurement Systems and Related Products and Services**

| Award Recommendations                          | Product Category |
|--|------------------|
| ACF Tech Consulting, LLC DBA Modali Consulting | A, C             |
| OpenGov, Inc                                   | A, C             |
| Purchasing Technology Corporation              | A, C             |
| S2Integrators LLC                              | A, C             |
| WorldERP, LLC.                                 | A, C             |

#### **HGACBuy Product Categories:**

- A. Software computer programs and systems or configurations of multiple software programs
- B. Equipment servers, storage, networking equipment, workstations, peripherals and end user devices
- C. Other related equipment, services, or systems.

# HGACBUY FLEET SERVICES EQUIPMENT

# Background

The H-GAC Cooperative Purchasing Program establishes contracts for a variety of products and services through competitive solicitations. Member governments are able to use the contracts to make purchases. HGACBuy received eight proposals for fleet services equipment on June 10, 2024. The following companies submitted a proposal:

| Ford Motor Co. dba Ford Pro   | Dearborn, MI      |
|---|-------------------|
| Mohawk Lifts LLC  | Amsterdam, NY     |
| Motive Technologies, Inc.   | San Francisco, CA |
| N/S Corp.   | Valencia, CA      |
| Radio Engineering Industries, Inc.  | Omaha, NE         |
| Rossman Enterprises, Inc. dba MagneGrip;<br>Weidner & Associates Inc. dba Weidner; Aire-<br>Deb Corp. | Cincinnati, OH    |
| Rubicon Global, LLC dba Rubicon   | Atlanta, GA       |
| Stertil-Koni USA, Inc.  | Stevensville, MD  |

# **Current Situation**

This contract is an existing contract in our portfolio, consisting of various types of equipment related to our members' fleet needs. All proposal responses have been evaluated by H-GAC staff. Eight proposals are being recommended for award. Request authorization to negotiate contracts with each respondent listed in the Contract Award Recommendation Table, and as may be applicable, to extend contract assignments to other authorized entities during the contract period.

# **Funding Source**

Participating local government purchases.

# Budgeted

N/A

# **Action Requested**

Request authorization to negotiate a contract with the respondent listed in the Contract Award Recommendation Table for Fleet Services Equipment. (Staff Contact: Ronnie Barnes)

### ATTACHMENTS:

|   | Description                        |
|---|------------------------------------|
| D | FL10-24 AWARD RECOMVENDATION TABLE |

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# HGACBuy Contract Award Recommendation Table FL10-24: Fleet Services Equipment

| Award Recommendations   | Description                                  |
|---|--|
| Ford Motor Co. dba Ford Pro   | Ford Pro Telematics fleet tracking solutions |
| Mohawk Lifts, LLC   | Mohawk and Hunter Engineering Lifts          |
| Motive Technologies, Inc.   | Motive vehicle fleet tracking                |
| N/S Corp.   | Vehicle wash systems                         |
| Radio Engineering Industries, Inc.  | Video monitoring equipment solutions         |
| Rossman Enterprises, Inc. dba MagneGrip;<br>Weidner & Associates dba Weidner; Aire-Deb<br>Corp. | Vehicle exhaust systems                      |
| Rubicon Global, LLC dba Rubicon   | Fleet tracking /video solutions              |
| Stertil-Koni USA, Inc.  | Vehicle lift systems                         |

# WORKFORCE APPOINTMENT SCHEDULING SYSTEM

# Background

H-GAC is seeking a qualified contractor to provide an Appointment Scheduling System for Workforce Solutions including implementation, configuration and on-going maintenance. The system must be intuitive and customer friendly so that minimal staff resources will be required to instruct customers on its use. The project aim is to optimize appointment capacity, productivity, flexibility, convenience, and enhanced customer accountability.

# **Current Situation**

H-GAC issued a competitive, sealed solicitation to solicit qualified contractor(s) for the goods or services requested under HS-WKF-APPTSCHSYS-03-24 on March 27, 2024 and which closed on May 9, 2024. Nine (9) responsive submissions were received and thoroughly evaluated by a committee of representatives from H-GAC and service provider staff from BakerRipley and Equus. Based on the committee's scoring and evaluation of the proposal responses, the recommendation and rankings are presented below:

- 1. JRNI, Inc.
- 2. Qless, Inc.
- 3. Q-Matic Corporation
- 4. SUMO Scheduler
- 5. Wavetec North America Inc.
- 6. WSD Digital LLC
- 7. Addy Systems
- 8. Curtis Consolidated
- 9. Octilion LLC

# Funding Source

Texas Workforce Commission

# Budgeted

Yes

# **Action Requested**

Request authorization to contract with firms in the order presented for a contract term of up to three years in an amount not to exceed \$200,000. (Staff Contact: AJ Dean)

# **MONTHLY FINANCIAL REPORT - JUNE 2024**

# Background

N/A

# **Current Situation**

N/A

# **Funding Source**

N/A

# Budgeted

N/A

# **Action Requested**

Request approval of the monthly financial report ending June 30, 2024. (Staffing Contact: Christina Ordonez-Campos, CPA)

# ATTACHMENTS:

Description
D Monthly Financial Report - June 2024

Type Cover Memo

# **HOUSTON GALVESTON AREA COUNCIL (H-GAC)**



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#### FY24 Monthly Financial Report

#### For Month Ending June 30, 2024

Prepared on July 3rd, 2024

Esteemed H-GAC Board of Directors and Executive Director Wemple, please find attached the financial report for last month. The information contained within is intended for managerial reporting purposes. All figures are unaudited and subject to change. Should you have any questions, please feel free to let me or a member of my staff know. Respectfully submitted, Christina Ordóñez-Campos, CPA - Chief Financial Officer.

#### SUMMARY OF KEY CHANGES

#### REVENUES

> As of the end of June, we still only had 69% of the budgeted membership dues for 2024. We intend to follow up with member cities in July to collect the remaining outstanding dues.

> The receipt of 2 million dollars from Emergency Communications District had a significant impact on Gulf Coast Regional 911 revenue for this month.

- > Interest income for the first six months of the fiscal year is at 152% of budget.
- \*\*\* Please note that the budget adjustments made during the mid-year revision will not go into effect until the July 2024 monthly financial report. \*\*\*

#### EXPENDITURES

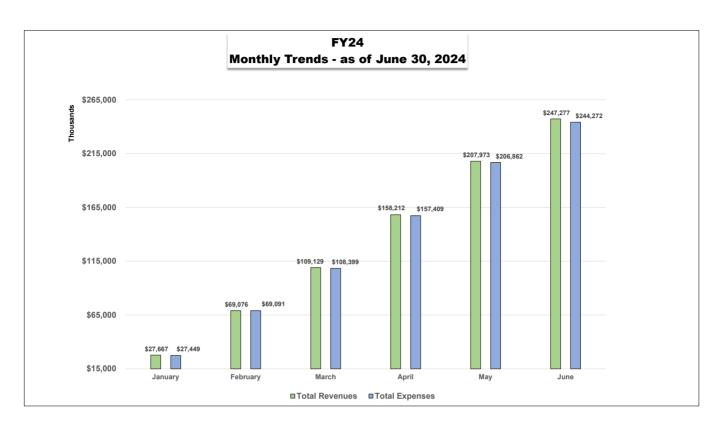
> Personnel expenditures continue to stay within budget as we fill vacant positions. Currently we have spent 44% of 50% of the year that has elapsed so far.

> Pass-through expenses, particularly in the C&E and Aging programs are currently below projection levels. Some pass-through expenses for the month of June are still in process of being reported.

> Only 23% of the consultant expense budget has been spent so far. Adjustments were made to this account during the mid-year budget revision.

\*\*\* Please note: the financial activity outlined above and in the report falls within the past trends observed in H-GAC's operations and is not out of the ordinary.

# Monthly Trends Chart



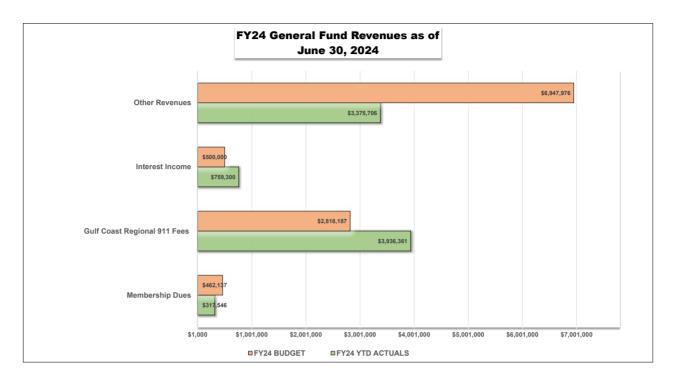
# HOUSTON GALVESTON AREA COUNCIL (H-GAC)

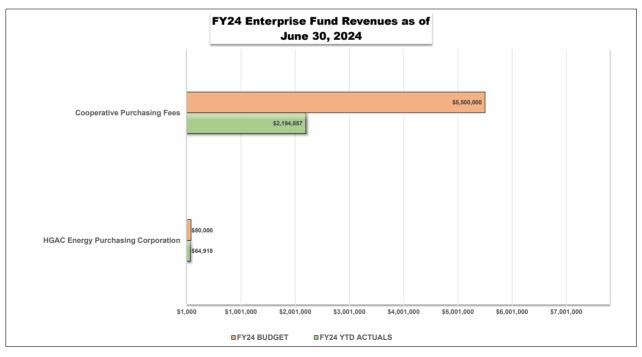
# FY24 Monthly Trends Report

For Month Ending June 30, 2024

|  |    | 0004        | E. | h           |    | 1          | A                |    | Mar. 0004  | hun - 000 4     |
|--|----|-------------|----|-------------|----|------------|------------------|----|------------|-----------------|
| Revenues                                   | Ji | anuary 2024 | ге | bruary 2024 |    | March 2024 | <br>April 2024   |    | May 2024   | <br>June 2024   |
| General & Enterprise Fund Revenues         |    |             |    |             |    |            |                  |    |            |                 |
| Membership Dues                            | \$ | 189,246     | \$ | -           | \$ | 14,595     | \$<br>51,254     | \$ | 62,252     | \$<br>20        |
| HGAC Energy Purchasing Corporation         |    | 3,255       |    | 26,686      |    | 2,224      | 16,538           |    | 10,131     | 6,08            |
| Cooperative Purchasing Fees                |    | 109,150     |    | 511,950     |    | 186,188    | 767,506          |    | 384,965    | 235,09          |
| Gulf Coast Regional 911 Fees               |    | 309,252     | -  | 71,612      | -  | 762,248    | 229,489          |    | 470,562    | 2,093,19        |
| Interest Income                            |    | 118,379     | -  | 109,411     | -  | 121,458    | 143,933          |    | 131,337    | 134,78          |
| Other Revenues                             |    | 172,202     |    | 1,466,466   |    | 80,450     | 476,292          |    | 632,026    | 548,27          |
| Total General & Enterprise Fund Revenues   | \$ | 901,483     | \$ | 2,186,125   | \$ | 1,167,163  | \$<br>1,685,013  | \$ | 1,691,273  | \$<br>3,017,631 |
| Special Revenue Fund<br>Federal Grants     | \$ | 7,032       | \$ | 12,085      | \$ | 123,566    | \$<br>20,402     | \$ | 22,085     | \$<br>24,44     |
| Special Revenue Fund                       |    |             |    |             |    |            |                  |    |            |                 |
| State Grants                               |    | 26,758,098  |    | 39,211,007  |    | 38,762,715 | 47,376,896       |    | 48,048,443 | 36,261,41       |
|  | \$ | 26,765,130  | \$ | 39,223,091  | \$ | 38,886,281 | \$<br>47,397,298 | \$ | 48,070,528 | \$<br>36,285,86 |
| Total Revenues                             | \$ | 27,666,613  | \$ | 41,409,216  | \$ | 40,053,444 | \$<br>49,082,311 | \$ | 49,761,801 | \$<br>39,303,49 |
| Expenditures                               | T  |             |    |             |    |            |                  | [  |            |                 |
| Personnel                                  | \$ | 3,072,047   | \$ | 3,129,111   | \$ | 2,889,904  | \$<br>3,076,863  | \$ | 3,133,194  | \$<br>2,935,69  |
| Pass-through Funds - Grant                 |    | 23,403,312  |    | 37,448,526  |    | 35,343,961 | 44,343,633       |    | 44,324,319 | 32,742,98       |
| Consultant and Contract Services           | _  | 138,372     |    | 687,224     |    | 671,183    | 779,377          |    | 1,370,424  | 1,059,78        |
| Lease of Office Space                      | _  | 119,958     |    | 109,693     |    | 134,809    | 122,194          |    | 122,162    | 122,36          |
| Equipment                                  | _  | 11,352      |    | 3,246       |    | 246,854    | 48,690           |    | 99,516     | 25,09           |
| Travel                                     |    | 27,362      |    | 18,646      | -  | 21,380     | 49,507           |    | 32,082     | 40,39           |
| Other Expenses                             |    | 676,879     |    | 245,283     |    | -          | 589,848          |    | 370,796    | 484,01          |
| Total Expenditures                         | \$ | 27,449,281  | \$ | 41,641,729  | \$ | 39,308,091 | \$<br>49,010,112 | \$ | 49,452,493 | \$<br>37,410,33 |
| xcess of Revenues Over(Under) Expenditures | \$ | 217,332     | \$ | (232,513)   | \$ | 745,353    | \$<br>72,199     | \$ | 309,308    | \$<br>1,893,16  |

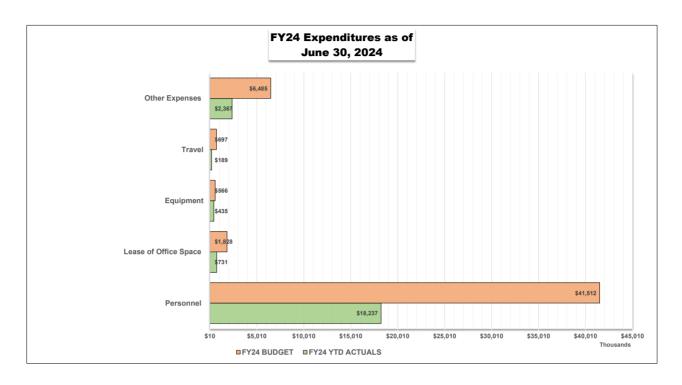
## **Budget to Actual Charts**

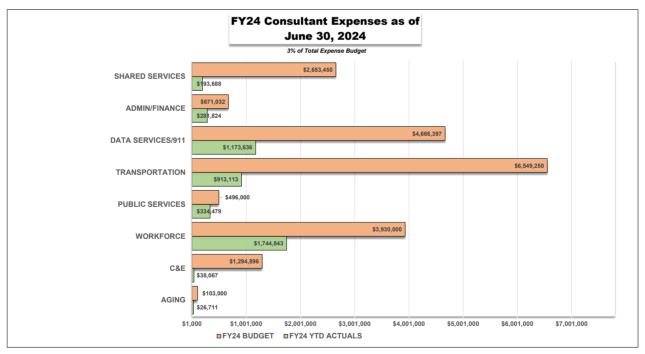




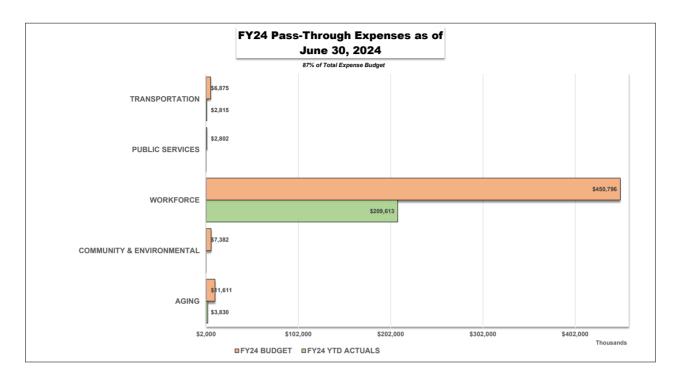
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#### **Budget to Actual Charts**





## **Budget to Actual Charts**



# HOUSTON GALVESTON AREA COUNCIL (H-GAC)

# FY24 Budget to Actual Report - All Funds

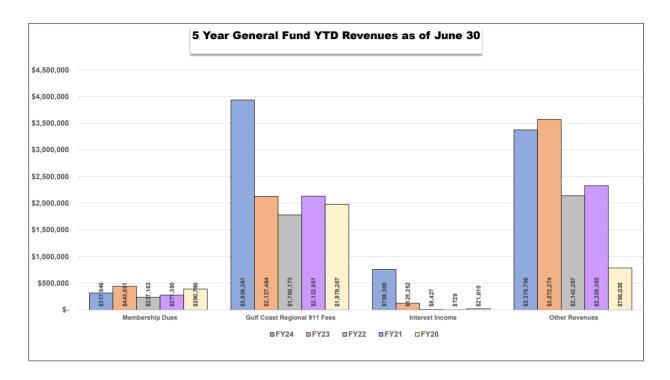
For Month Ending June 30, 2024

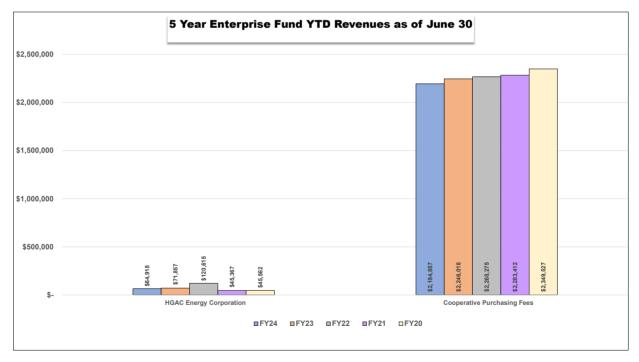
|   |  |   | 50% of Year<br>Elapsed                 |  |  |   |
|---|--|---|--|--|--|---|
|   | FY24 Budget  | FY24 Year-to-<br>Date Actuals   | FY24 % of<br>Actuals to<br>Budget      | FY23 Budget  | FY23 Year-to-<br>Date Actuals  | FY23 % of<br>Actuals to<br>Budget   |
| Revenues  |  |   | _                                      | _  |  | -   |
| General & Enterprise Fund Revenues  |  |   |  |  |  |   |
| Membership Dues   | \$ 462,137   | \$ 317,546  | 69%                                    | \$ 462,137   | \$ 443,691   | 96  |
| HGAC Energy Purchasing Corporation  | 80,000   | 64,918  | 81%                                    | 75,000   | 59,467   | 79  |
| Cooperative Purchasing Fees   | 5,500,000  | 2,194,857   | 40%                                    | 5,500,000  | 1,780,614  | 32  |
| Gulf Coast Regional 911 Fees  | 2,818,187  | 3,936,361   | 140%                                   | 2,742,629  | 1,788,820  | 65  |
| Interest Income   | 500,000  | 759,300   | 152%                                   | 75,000   | 107,168  | 143   |
| Other Revenues  | 6,947,976  | 3,375,706   | 49%                                    | 7,391,987  | 2,911,824  | 39  |
| Total General & Enterprise Fund Revenues  | \$ 16,308,300  | <u>\$ 10,648,687</u>  | <u>65%</u>                             | <u>\$ 16,246,753</u>   | \$ 7,091,584   | 44  |
| State Grants  | 533,764,173<br>\$ 534,459,173  | 236,418,578<br><b>\$ 236,628,189</b>  | <u>44%</u>                             | 474,532,763<br>\$ 474,732,763  | 153,469,147<br>\$ 153,537,277  |   |
| State Grants  | 533,764,173  | 236,418,578   | 44%                                    | 474,532,763  | 153,469,147  | 33  |
| <u>Total Special Revenue Fund Revenues</u>  | <u>\$ 534,459,173</u>  | <u>\$ 236,628,189</u>   | <u>44%</u>                             | <u>\$ 474,732,763</u>  | <u>\$ 153,537,277</u>  | <u>32</u>   |
| Total Revenues  | \$ 550,767,473   | <u>\$ 247,276,877</u>   | <u>45%</u>                             | <u>\$ 490,979,516</u>  | <u>\$ 160,628,861</u>  | <u>33</u>   |
| Expenditures<br>Personnel   | \$ 41,512,429  | \$ 18,236,818   | 44%                                    | \$ 36,196,353  |  |   |
|   | +  | +   |  |  | \$ 13.119.601  | 3   |
| Pass-through Funds - Grant  | 479.466.417  | 217.606.736   |  |  |  | 31  |
| Pass-through Funds - Grant<br>Consultant and Contract Services  | 479,466,417  | 217,606,736<br>4,706,361  | 45%                                    | 426,788,885  | 140,046,393  | 3   |
| Consultant and Contract Services  | 20,364,025   | 4,706,361   | 45%<br>23%                             | 426,788,885<br>17,414,411  | 140,046,393<br>3,056,630   |   |
| Consultant and Contract Services<br>Lease of Office Space   | 20,364,025   | 4,706,361<br>731,181  | 45%<br>23%<br>40%                      | 426,788,885<br>17,414,411<br>2,107,342   | 140,046,393<br>3,056,630<br>709,965  | 3   |
| Consultant and Contract Services<br>Lease of Office Space<br>Equipment                                    | 20,364,025<br>1,827,797<br>566,200   | 4,706,361<br>731,181<br>434,756   | 45%<br>23%<br>40%<br>77%               | 426,788,885<br>17,414,411<br>2,107,342<br>3,081,557  | 140,046,393<br>3,056,630<br>709,965<br>1,306,740   | 3   |
| Consultant and Contract Services<br>Lease of Office Space   | 20,364,025<br>1,827,797<br>566,200<br>697,397                                | 4,706,361<br>731,181<br>434,756<br>189,367  | 45%<br>23%<br>40%<br>77%<br>27%        | 426,788,885<br>17,414,411<br>2,107,342<br>3,081,557<br>682,000                                       | 140,046,393<br>3,056,630<br>709,965<br>1,306,740<br>100,618  | 3<br>1<br>3   |
| Consultant and Contract Services<br>Lease of Office Space<br>Equipment<br>Travel                          | 20,364,025<br>1,827,797<br>566,200   | 4,706,361<br>731,181<br>434,756<br>189,367<br>2,366,817                                   | 45%<br>23%<br>40%<br>77%               | 426,788,885<br>17,414,411<br>2,107,342<br>3,081,557  | 140,046,393<br>3,056,630<br>709,965<br>1,306,740   |   |
| Consultant and Contract Services Lease of Office Space Equipment Travel Other Expenses Total Expenditures | 20,364,025<br>1,827,797<br>566,200<br>697,397<br>6,484,891                   | 4,706,361<br>731,181<br>434,756<br>189,367<br>2,366,817<br><b>\$ 244,272,035</b>          | 45%<br>23%<br>40%<br>77%<br>27%<br>36% | 426,788,885<br>17,414,411<br>2,107,342<br>3,081,557<br>682,000<br>5,192,635                          | 140,046,393<br>3,056,630<br>709,965<br>1,306,740<br>100,618<br>1,512,419<br><b>\$ 159,852,366</b>        |   |
| Consultant and Contract Services<br>Lease of Office Space<br>Equipment<br>Travel<br>Other Expenses        | 20,364,025<br>1,827,797<br>566,200<br>697,397<br>6,484,891<br>\$ 550,919,156 | 4,706,361<br>731,181<br>434,756<br>189,367<br>2,366,817<br>\$ 244,272,035<br>\$ 3,004,841 | 45%<br>23%<br>40%<br>77%<br>27%<br>36% | 426,788,885<br>17,414,411<br>2,107,342<br>3,081,557<br>682,000<br>5,192,635<br><b>\$ 491,463,182</b> | 140,046,393<br>3,056,630<br>709,965<br>1,306,740<br>100,618<br>1,512,419<br>\$ 159,852,366<br>\$ 776,495 | :<br>:<br>:<br>:<br>:<br>:<br>:<br>:<br>:<br>:<br>:<br>:<br>:<br>:<br>:<br>:<br>:<br>:<br>: |

(1) Jan. 1, 2024 beginning fund balance is based on the 2023 ACFR which was presented during the May 2024 Board.

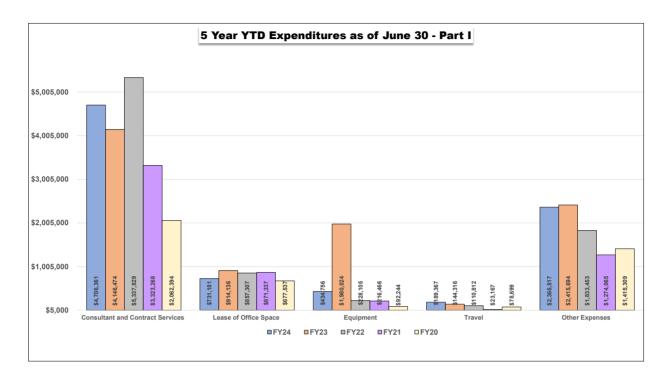
(2) All ending fund balances are as of June 30 for each year.

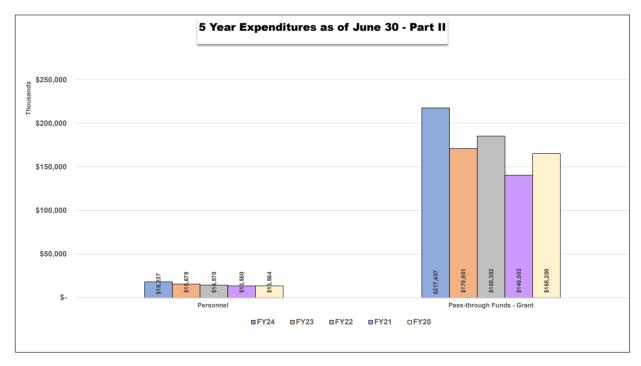
## 5 Year Trends Charts





## 5 Year Trends Charts





# **HOUSTON GALVESTON AREA COUNCIL (H-GAC)**

# **5 Year Trends Report**

For Month Ending June 30, 2024

|   |           | Y24 Year-to-<br>Date Actuals | Y23 Year-to-<br>Date Actuals |           | Y22 Year-to-<br>Date Actuals |           | Y21 Year-to-<br>Date Actuals |           | Y20 Year-to-<br>ate Actuals |
|---|-----------|------------------------------|------------------------------|-----------|------------------------------|-----------|------------------------------|-----------|-----------------------------|
| Revenues  |           |                              |                              |           |                              |           |                              |           |                             |
| General & Enterprise Fund Revenues              |           |                              |                              |           |                              |           |                              |           |                             |
| Membership Dues                                 | \$        | 317,546                      | \$<br>443,691                | \$        | 237,163                      | \$        | 277,350                      | \$        | 390,79                      |
| HGAC Energy Purchasing Corporation              |           | 64,918                       | 71,857                       |           | 120,615                      |           | 45,367                       |           | 45,56                       |
| Cooperative Purchasing Fees                     |           | 2,194,857                    | 2,246,018                    |           | 2,268,275                    |           | 2,283,412                    |           | 2,349,52                    |
| Gulf Coast Regional 911 Fees                    |           | 3,936,361                    | 2,127,464                    |           | 1,780,173                    |           | 2,132,651                    |           | 1,979,26                    |
| Interest Income                                 |           | 759,300                      | 125,252                      |           | 5,427                        |           | 729                          |           | 21,61                       |
| Other Revenues                                  |           | 3,375,706                    | 3,572,274                    |           | 2,142,287                    |           | 2,329,353                    |           | 786,03                      |
| Total General & Enterprise Fund Revenues        | \$        | 10,648,687                   | \$<br>8,586,556              | \$        | 6,553,941                    | \$        | 7,068,862                    | \$        | 5,572,79                    |
| Special Revenue Fund                            |           |                              |                              |           |                              |           |                              |           |                             |
| Federal Grants                                  | \$        | 209,612                      | \$<br>93,759                 | \$        | 108,611                      | \$        | 127,804                      | \$        | 556,42                      |
| State Grants                                    |           | 236,418,578                  | 188,545,088                  |           | 202,463,450                  |           | 154,085,272                  |           | 178,033,94                  |
| Total Special Revenue Fund Revenues             | <u>\$</u> | 236,628,189                  | \$<br>188,638,847            | \$        | 202,572,061                  | \$        | 154,213,076                  | <u>\$</u> | 178,590,36                  |
| Total Revenues                                  | \$        | 247,276,877                  | \$<br>197,225,403            | <u>\$</u> | 209,126,002                  | <u>\$</u> | 161,281,938                  | \$        | 184,163,16                  |
| <u>Expenditures</u>                             | 1         |                              |                              |           |                              |           |                              |           |                             |
| Personnel                                       | \$        | 18,236,818                   | \$<br>15,678,363             | \$        | 14,569,667                   |           | \$13,579,799                 | \$        | 13,563,85                   |
| Pass-through Funds - Grant                      |           | 217,606,736                  | 170,950,749                  |           | 185,382,320                  |           | 140,503,453                  |           | 165,200,12                  |
| Consultant and Contract Services                |           | 4,706,361                    | 4,146,474                    |           | 5,337,829                    |           | 3,323,268                    |           | 2,062,39                    |
| Lease of Office Space                           |           | 731,181                      | 914,136                      |           | 857,307                      |           | 871,337                      |           | 677,53                      |
| Equipment                                       |           | 434,756                      | <br>1,980,024                |           | 228,105                      |           | 216,466                      |           | 92,24                       |
| Travel  |           | 189,367                      | <br>144,316                  |           | 110,812                      |           | 23,167                       |           | 78,69                       |
| Other Expenses                                  |           | 2,366,817                    | 2,415,694                    |           | 1,833,453                    |           | 1,274,065                    |           | 1,415,30                    |
| Total Expenditures                              | <u>\$</u> | 244,272,035                  | \$<br>196,229,756            | \$        | 208,319,492                  | <u>\$</u> | <u>159,791,555</u>           | \$        | 183,090,16                  |
| Excess of Revenues Over(Under) Expenditures     | <u>\$</u> | 3,004,841                    | \$<br>995,647                | <u>\$</u> | <u>806,510</u>               | \$        | 1,490,383                    | \$        | 1,072,99                    |
| Beginning Fund Balance (all funds) - Jan. 1 (1) | \$        | 43,468,636                   | \$<br><u>40,013,176</u>      | \$        | 38,694,329                   | \$        | 36,062,620                   | \$        | 34,369,08                   |
|   |           |                              |                              |           |                              |           |                              |           |                             |

(1) All beginning fund balances are as of January 1 for each year. Jan. 1, 2024 beginning fund balance is based on the 2023 ACFR which was presented during the May 2024 Board. (2) All ending fund balances are as of June 30 for each year.

# H-GAC ENTERPRISE FUND BALANCE TRANSFER

# Background

The Government Finance Officers Association recommends that local governments adopt a target amount of working capital to maintain in each of their enterprise funds. Ideally, targets would be formally described in a financial policy and/or financial plan. Working Capital is described as current assets minus current liabilities.

# **Current Situation**

At the end of FY2023, per the Annual Comprehensive Financial Report the enterprise fund had a fund balance/net position of \$19,644,630, and for the last 10 years, the average result of operations for the fund has been a surplus of \$1.1 million. To keep a cushion in that fund for any unforeseen circumstances, the Chief Financial Officer recommends keeping 3-years' worth of this average equal to \$3,337,466 and transfer the remaining amount of \$16,307,164 to the general fund for the support of the agency's operations.

# **Funding Source**

N/A

# Budgeted

N/A

# **Action Requested**

Request approval to transfer \$16,307,164 from the Enterprise Fund to the General Fund; and keep \$3,337,466 in the Enterprise Fund for unforeseen circumstances. (Staff Contact: Christina Ordonez-Campos, CPA)

# ATTACHMENTS:

Description

Enterprise Fund Balance Transfer Recommendation

Type Cover Memo



# H-GAC ENTERPRISE FUND – FUND BALANCE TRANSFER RECOMMENDATION

# For Consideration During July 16th, 2024 Board

By Christina Ordóñez-Campos, CPA, Chief Financial Officer

# FROM GFOA

It recommends that local governments adopt a target amount of working capital to maintain in each of their enterprise funds. Ideally, targets would be formally described in a financial policy and/or financial plan. Working capital is defined as current assets minus current liabilities.

|                     | FY2023 WORKING<br>CAPITAL |
|---------------------|---------------------------|
| CURRENT ASSETS      | \$ 19,873,137             |
| CURRENT LIABILITIES | 228,507                   |
| NET                 | \$ 19,644,630             |

# **CFO RECOMMENDATION**

At the end of FY2023, per the ACFR, the enterprise fund had a fund balance/net position of \$19,644,630, and for the last 10 years, the average result of operations for the fund has been a surplus of \$1.1 million. To keep a cushion in that fund for any unforeseen circumstance, I recommend that we keep 3 years' worth of this average equal to \$3,337,466 and transfer the remaining amount of \$16,307,164 to the general fund for the support of the agency's operations.

|                | ACFR FIGURES - ENTERPRISE FUND |            |    |            |    |            |    |            |    |            |    |            |    |            |    |            |    |            |    |           |   |           |   |            |
|----------------|--------------------------------|------------|----|------------|----|------------|----|------------|----|------------|----|------------|----|------------|----|------------|----|------------|----|-----------|---|-----------|---|------------|
|                |                                | 2023       |    | 2022       |    | 2021       |    | 2020       |    | 2019       |    | 2018       |    | 2017       |    | 2016       |    | 2015       |    | 2014      |   | AVERAGE   |   |            |
| REV.           | s                              | 5,570,332  | s  | 4,675,601  | s  | 5,541,120  | s  | 5,871,872  | s  | 6,002,409  | s  | 4,723,445  | s  | 5,801,768  | s  | 4,269,735  | s  | 5,767,362  | s  | 4,843,865 | s | 5,306,751 |   |            |
| EXP.           | s                              | 6,553,521  | s  | 4,664,871  | s  | 4,432,106  | s  | 4,307,362  | s  | 4,291,859  | s  | 3,535,809  | s  | 3,590,530  | s  | 3,540,827  | s  | 3,492,923  | s  | 3,532,813 | s | 4,194,262 |   |            |
| NET            | \$                             | (983,189)  | \$ | 10,730     | \$ | 1,109,014  | \$ | 1,564,510  | \$ | 1,710,550  | \$ | 1,187,636  | \$ | 2,211,238  | \$ | 728,908    | \$ | 2,274,439  | \$ | 1,311,052 | s | 1,112,489 | s | 3,337,466  |
| FUND BAL. BEG. | s                              | 20,627,819 | s  | 20,617,089 | s  | 19,508,075 | s  | 17,943,565 | s  | 16,233,015 | \$ | 15,045,379 | s  | 12,834,141 | s  | 12,105,233 | s  | 9,830,794  | s  | 8,519,742 |   |           | s | 16,307,164 |
| FUND BAL. END. | s                              | 19,644,630 | s  | 20,627,819 | s  | 20,617,089 | s  | 19,508,075 | s  | 17,943,565 | s  | 16,233,015 | s  | 15,045,379 | s  | 12,834,141 | s  | 12,105,233 | s  | 9,830,794 |   |           |   |            |

# AREA AGENCY ON AGING 2024 CONTRACT AMENDMENTS

## Background

H-GAC is the Area Agency on Aging for Austin, Brazoria, Chambers, Colorado, Fort Bend, Galveston, Liberty, Matagorda, Montgomery, Walker, Waller and Wharton counties. Each year we contract with organizations to provide services for individuals aged sixty and older, including nutrition (congregate and home-delivered meals); transportation; and in-home services such as personal assistance and respite care, residential repair, health maintenance, emergency response, and health promotion. Fiscal Year 2024 Aging programs begin October 1, 2023 and end September 30, 2024.

# **Current Situation**

## 2024 Contract Amendments

H-GAC received additional funds from the Texas Health and Human Services Commission to provide nutrition, transportation, and in-home in the region. Recommended contractors are in good standing and have capacity to provide additional services this year. We recommend funding.

The Aging and Disability Advisory Committee met on June 20, 2024 and approved staff's recommendation.

Attachments A and B summarizes the amended recommendations contract for Fiscal Year 2024.

## **Funding Source**

Texas Health and Human Services Commission

# Budgeted

Yes

# **Action Requested**

Request authorization to amend existing Fiscal Year 2024 Area Agency on Aging contracts, in an amount of \$3,050,441, not to exceed \$11,654,272, for the balance of the fiscal year. (Staff Contact: Curtis Cooper)

ATTACHMENTS:

 Description

 2024 AAA Contract Amendment #2

Type Cover Memo

## HOUSTON-GALVESTON AREA COUNCIL / AREA AGENCY ON AGING FY 2024 Funding Amendment Recommendation Attachment A - Community Providers

| Contractor Name   | County Service<br>Area | 2  | 2024 Approved<br>Funded | Proposed<br>Funding | 2  | 024 Total | Service(s)   |
|---|------------------------|----|-------------------------|---------------------|----|-----------|--|
| Actions of Brazoria County  | Brazoria               | \$ | 1,014,187               | \$<br>347,831       | \$ | 1,362,018 | Congregate & Home Delivered<br>Meals, Transportation |
| Catholic Charities of the<br>Archdiocese of Galveston-<br>Houston                           | Fort Bend              | \$ | 215,368                 | \$<br>55,404        | \$ | 270,772   | Congregate Meals                                     |
| Cleveland Senior Citizens<br>Organization   | Liberty                | \$ | 228,708                 | \$<br>61,835        | \$ | 290,543   | Congregate & Home Delivered<br>Meals, Transportation |
| Colorado Valley Transit, Inc.   | Austin<br>Waller       | \$ | 103,654                 | \$<br>30,607        | \$ | 134,261   | Transportation                                       |
| Economic Action Committee of the Gulf Coast   | Matagorda              | \$ | 180,884                 | \$<br>56,288        | \$ | 237,171   | Congregate & Home Delivered<br>Meals, Transportation |
| Fort Bend Seniors Meals on<br>Wheels & Much Much More, Inc.                                 | Fort Bend              | \$ | 1,896,404               | \$<br>676,433       | \$ | 2,572,837 | Congregate & Home Delivered<br>Meals, Transportation |
| Fort Bend Seniors Meals on<br>Wheels & Much Much More, Inc.<br>- Waller County Sr. Citizens | Waller                 | \$ | 126,483                 | \$<br>43,930        | \$ | 170,413   | Congregate & Home Delivered<br>Meals                 |
| Galveston County  | Galveston              | \$ | 621,009                 | \$<br>123,252       | \$ | 744,261   | Congregate Meals and<br>Transportation               |
| G.R,A.C.E Initiative of South<br>Liberty County   | Liberty                | \$ | 73,032                  | \$<br>36,736        | \$ | 109,767   | Home Delivered Meals                                 |
| Helping One Another, Inc. of<br>Austin County   | Austin                 | \$ | 123,505                 | \$<br>42,738        | \$ | 166,243   | Congregate & Home Delivered<br>Meals                 |
| Interfaith Ministries for Greater<br>Houston  | Galveston              | \$ | 491,702                 | \$<br>259,049       | \$ | 750,751   | Home Delivered Meals                                 |
| Meals on Wheels Montgomery<br>County  | Montgomery             | \$ | 1,430,898               | \$<br>493,623       | \$ | 1,924,522 | Congregate & Home Delivered<br>Meals, Transportation |
| Senior Center of Walker County  | Walker                 | \$ | 202,666                 | \$<br>63,908        | \$ | 266,574   | Congregate & Home Delivered<br>Meals, Transportation |
| Chamber County Public Hospital<br>District #1   | Chamber                | \$ | 140,054                 | \$<br>42,003        | \$ | 182,056   | Home Delivered Meals &<br>Transportation             |
| Wharton County Junior College -<br>Colorado County  | Colorado               | \$ | 137,914                 | \$<br>41,254        | \$ | 179,168   | Congregate & Home Delivered<br>Meals, Transportation |
| Wharton County Junior College -<br>Wharton County   | Wharton                | \$ | 207,361                 | \$<br>65,551        | \$ | 272,912   | Congregate & Home Delivered<br>Meals, Transportation |
| Total   |                        | \$ | 7,193,830               | \$<br>2,440,441     | \$ | 9,634,272 |  |

## HOUSTON-GALVESTON AREA COUNCIL / AREA AGENCY ON AGING FY 2024 Funding Amendment Recommendation Attachment B - Direct Services

| Contractor Name                                       | Service Area     | 202 | 24 Approved<br>Funded | Proposed<br>Funding | 20 | 24 Funding<br>Total | Service(s)  |
|---|------------------|-----|-----------------------|---------------------|----|---------------------|---|
| ADT US Holding  | 12 County Region | \$  | 35,000                | \$<br>15,000        | \$ | 50,000              | Emergency Response Services   |
| Aegis Senior Care Group, LLC                          | 12 County Region | \$  | 350,000               | \$<br>100,000       | \$ | 450,000             | Personal Assistance, Respite  |
| Haselden HomeCare LLC dba<br>Synergy Home Care - Katy | 12 County Region | \$  | 170,000               | \$<br>130,000       | \$ | 300,000             | Personal Assistance, Respite  |
| Merc Medical Supply                                   | 12 County Region | \$  | 140,000               | \$<br>60,000        | \$ | 200,000             | Health Maintenance  |
| MiMac Health Services, Inc.                           | 12 County Region | \$  | 210,000               | \$<br>10,000        | \$ | 220,000             | Participant Assessment, Respite<br>Care, Personal Assistance,<br>Health Maintenance |
| Mosher Initiatives Inc. dba<br>Synergy HomeCare       | 12 County Region | \$  | 300,000               | \$<br>200,000       | \$ | 500,000             | Personal Assistance, Respite  |
| SLJ Ventures dba Synergy NE<br>Houston                | 12 County Region | \$  | 170,000               | \$<br>80,000        | \$ | 250,000             | Health Education and Promotion  |
| Valued Relationships, Inc.                            | 12 County Region | \$  | 35,000                | \$<br>15,000        | \$ | 50,000              | Emergency Response Services   |
| Total   |                  | \$  | 1,410,000             | \$<br>610,000       | \$ | 2,020,000           |   |
| Grand Total   |                  | \$  | 8,603,830             | \$<br>3,050,441     | \$ | 11,654,272          |   |

# CLIMATE POLLUTION REDUCTION GRANT PHASE II – MEMORANDUM OF AGREEMENT

# Background

The 2022 Inflation Reduction Act allocated \$5 billion to support states and governmental entities in developing and implementing greenhouse gas reduction strategies. On March 1, 2023, the Environmental Protection Agency launched the Climate Pollution Reduction Grants Program. The program aims to reduce greenhouse gas emissions, create jobs, deliver cleaner air, and lower energy costs for families.

The Houston-Galveston Region received a \$1 million planning grant for the first, planning-focused phase of this effort. The second phase will distribute a total of \$4.6 billion in competitive implementation grants to support the policies, programs, and projects outlined in the phase one plans.

# **Current Situation**

In collaboration with Fort Bend County, Harris County, City of Houston, Harris County Flood Control District, Port Houston, and the Houston Advanced Research Center, H-GAC submitted a regional coalition application for Phase II in April 2024. If approved, this effort will support a 13-project portfolio aimed at maximizing air pollution reductions from industries, government agencies, and businesses.

To prepare for this potential \$162 million grant award, staff will work with the named project partners to negotiate a Memorandum of Agreement confirming the roles and responsibilities of H-GAC and partner organizations related to this proposed project. This agreement will show that all project partners are committed to fulfilling their respective roles and responsibilities to successfully implement the projects described in the application.

# **Funding Source**

US Environmental Protection Agency

# Budgeted

No

# **Action Requested**

Request authorization to negotiate and execute a Memorandum of Agreement with coalition members for project implementation activities related to the United States Environmental Protection Agency's Climate Pollution Reduction Grant Phase II program activities. (Staff Contact: Craig Raborn)

# **EXECUTIVE DIRECTOR'S REPORT**

# Background

N/A

# **Current Situation**

N/A

# Funding Source

N/A

# Budgeted

N/A

# **Action Requested**

Report on current and upcoming H-GAC activities. (Staff Contact: Chuck Wemple)